



médiaunió rajtad is múlik!

The Advertising Council and the Hungarian Media Union

International Fundraising Festival

10th of April, Prague

History of the US Ad Council

- Founded at the time of WW2 (1941)
- Advertisements (!) are used to influence social responsibility
- •It raises awareness of social problems, on the basis of models used in the business sphere
- •The goal is to reach a consciousness-shaping effect.



72 Years... A Consistent Mission

•To identify and select number of significant public issues and stimulate action on those issues through communications programs that make a <u>measurable</u> difference in society.

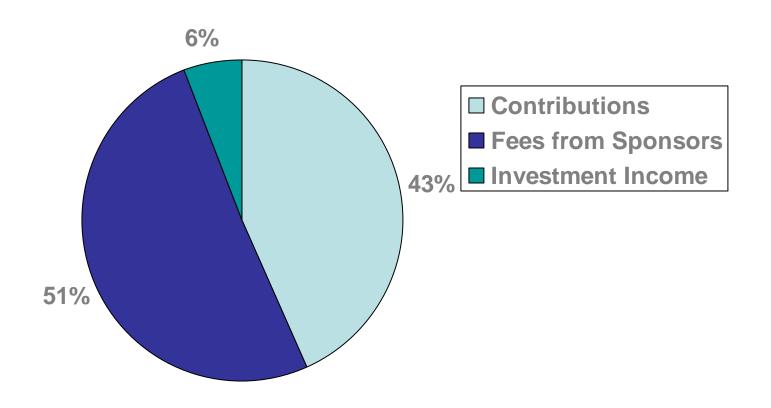


PSA's versus Commercial Advertising

- •All media time and space is donated, not bought
- Ad Agency labor efforts are donated pro bono
- •The ultimate objective is not to sell a product, but to change attitudes and behavior on social issues



Sources of Income – Budget for Fiscal 2007 -- \$18 Million



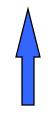


Campaign Development Cycle



Research & Planning Process
Collaboration of different ectors

Monitoring & Assessment



Distribution/ Media Outreach/ PR Launch

Production

Strategic Development



Creative Development



Campaign from 1972, United Negro College Fund







Campaign from 2007, www.adoptuskids.com







Campaign, 2008, Lifelong literacy "open your child mind to reading"

here are amazing possibilities when you open your child's mind to reading. Itog onto the Library of Congress web site www.loc.gov and let the journey begin.







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Founded: 2008

The Hungarian Media Union



Media Union

- •The Media Union announced its formation in May 2008.
- •Media Union for Social Consciousness Shaping Public Benefit Foundation was established to embrace public service advertisements and thereby ensure the management of national campaigns and the transfer of socially useful messages.
- •MAJOR CHANGE IN SOCIETY / WAKEING UP



Media Union

The purpose of the Media Union is to raise higher awareness of people and achieve greater changes in connection with a given problem through cooperation, strategic communication, reinforcement campaigns and additional communication.

The major objective of the Media Union is to achieve significant, measurable changes in the Hungarian society in social matters impacting all Hungarian citizens.



Characteristic of the Hungarian Media Union

- One great campaign /year
- •The Advisory Board selects the campaign theme (prof. Elemér Hankiss, Imre Somody, Péter Novák, Péter Rudolf, Mária Schmidt)
- Communication, not just advertising
 (PR, events, soup-operas, etc.)
- Real impact on the society on long term
- Simple and clear messages
- Members represent the Hungarian media:



Founders of Media Union:







































Campaign Team Members at Media Union:

- Public service advertising experts
- Partners in research, strategy and creative development (e.g. Ipsos Group)
- Managers, controlling the campaign budget
- Media Planners who train and coordinate local and national media
- •PR Agency people, who evaluate PR activity, and inform the press.
- Production House: develops all materials related to distribution
- Project manager is responsible for media monitoring and evaluation of campaign success





Hungary, 2008, campaign theme:

How a public issue becomes a Media Union campaign?



How an issue becomes a Media Union campaign?

- •Citizens, civil organizations, state authorities, everybody can suggests a campaign theme.
- •Media Union prefers theme which are in favor of the biggest population of the society.



"Suggest a social campaign theme" campaign in June, 2008



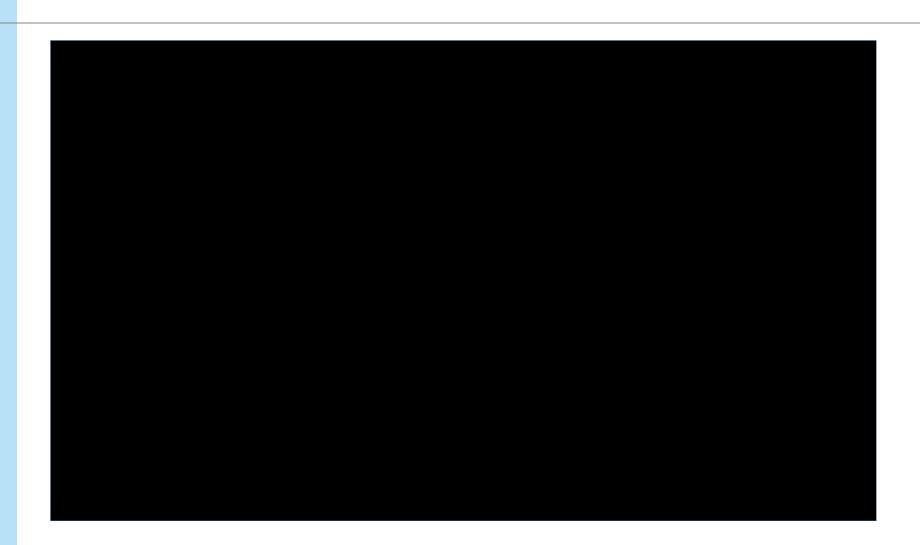




Hungary, 2009, campaign theme:

"It also depends on you" – Personal responsibility on human health care







Sponsor of the production costs





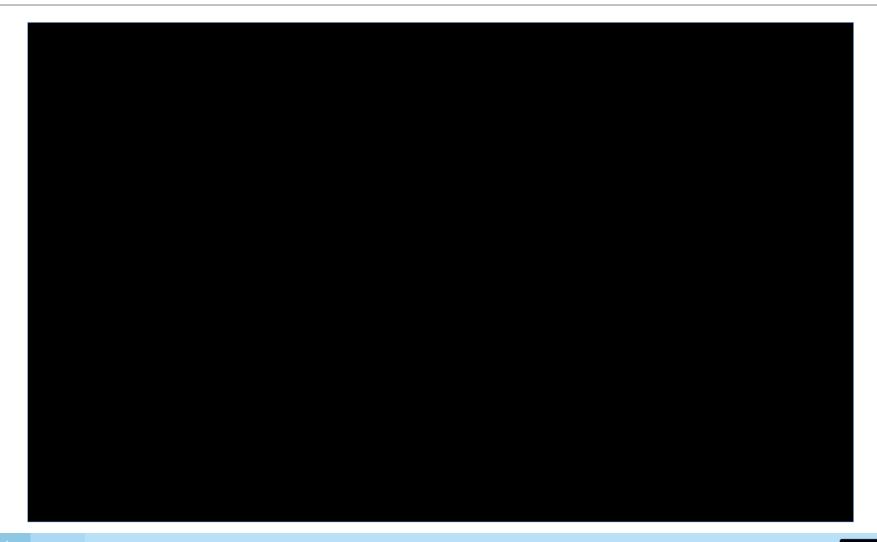




Hungary, 2010, campaign theme: "It also depends on you" – Personal responsibility on integrating disabled people



Short summary of the "Get closer" campaign 2011





Sponsor of the production costs









Hungary, 2011, campaign theme:

"It also depends on you" –

- Tell a fairy tale every day!

















Arguments:

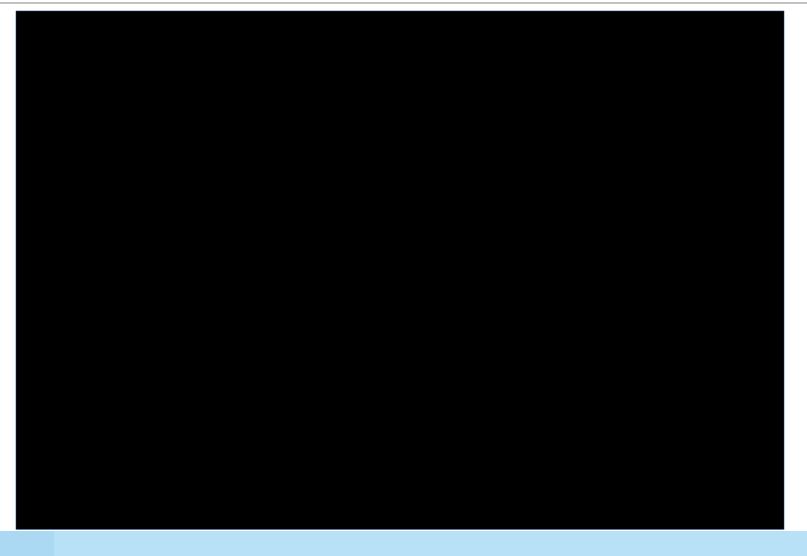
Higher competence of children

Moral knowledge of tales

Stronger relationship between child and parent.



Tell a tale every day! - social effect 2011

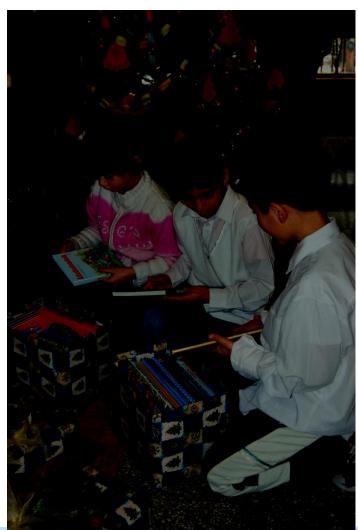




Tell a tale every day! - collecting second hand books, 2011









Sponsors of the production costs

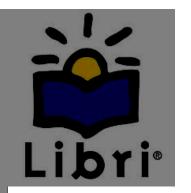


















Closing event for the participants of the campaign and their families





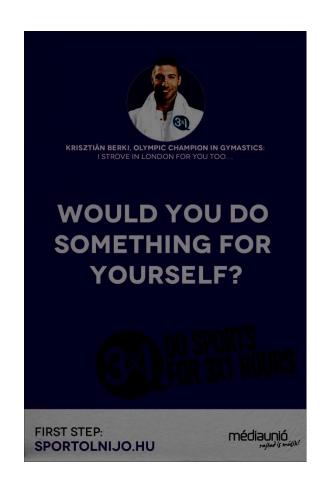


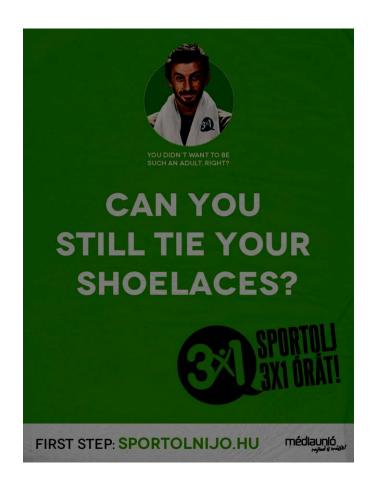


Hungary, 2012, campaign theme:

- Sport is for everyone!























Sport campaign results, 2012

The representative Ipsos survey on December, 2012, show, that 2.5 million could recall the campaign and its messages, and 0.5 million decided to do sports or to do more sports than before.

The favorite sport activities of the Hungarians are:

1. bicycling, running, 3. fitness, 4 football.



Sponsor of the production costs









Sponsoring "social responsibility"?



The Volunteer Advertising Agency

Full agency teams are assigned to Media Union efforts.

Agency develops and produces creative work.



Fields of sponsoring

- •We are looking for a partner who covers the <u>production costs of the campaign</u> (printing outdoor advertising materials, production of commercials, etc.).
- •We are pleased to accept support towards the <u>Fund-raising Party</u>.

•We accept contributions for the <u>operation of the</u> <u>organization</u> itself.



Funding Campaigns

The For-Profit Sponsor:

- -Is part of the social /public problem
- -Is part of the solution

Funds campaign expenses

Decision maker:

Engage people about our time.

The way you think influence the reality.

Mind influence matter!







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Thank you for your attention!

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