



POINT - Platform for Opportunities and Ideas in Non-Profit Training

Trainers country meeting in Hungary

(8200 Veszprém, Bajcsy-Zsilinszky utca 9. in the Youth Office of Veszprém)

22nd February 2016

Organized by: MeneTrend Development Association with the cooperation of Youth House Veszprém

Report:

Intro: We organized a workshop on 22nd February 2016 where we invited many experts on this field. Although we made the participation available online, too, there were still some experts, who could not attend on the meeting (neither online/nor offline). For this reason we created an online questionnaire, to get as much precious and useful answers from professionals (all over Hungary), as much we can. Online questionnaire is available: <http://goo.gl/forms/NxUOAHZ6F3>

1. Major goals and challenges in training and consultations for non-profit organizations in our country.

MAJOR GOALS

- trainings and consultations offer a great possibility for NGO representatives **to meet others, share experiences, plan together**
- those who are working in this sector are quite well-educated, there are not too many things we can offer them. For those trainings are perfect for **networking**
- having **consultation** means a hope, if we tell our opinion, it will be **listened and taken into consideration**. At this case also networking is dominant
- NGOs are **restricted by lack of sources and these are unpredictable**
- **fundraising-** writing grants/pplication, more focus on alternative fundraising-**also communication and project management part of it is important**
- **volunteering-trainings/hosting/recruitment**
- **improving management/organisational/fundraising skills, to get updated infos**
- **learn about their rights and obligations-there are too many changes in the civil sector nowadays**
- **improving communication skills, 1% of TAX**
- **getting new methods (fresh and innovative)**
- **to keep up the motivation of staff, volunteers**
- **learning the communication with the forprofit sector – to learn how NGOs can sell their services**

CHALLENGES

- after trainings there are **no official certificate** – it is not a huge problem, but can highlight the **deficiencies and superficiality**
- **difficulties going for grants- lack of knowledge; lack of own contribution**
- **too many paperwork and administration-** government support is not big on regulation and financial side
- **missing the civil feeling and recognition**
- **TRAININGS:** NGO representatives are doing their work in their free time, so they cannot really go on trainings (only in their free time) OR they don't get too many useful and practical information, so after the training they don't know how to start
- **it is hard maintaining continuously the interest and motivation**
- **lack of sources, lack of time, big burocracy, big political effect, there are only few full-time employees in this sphere**
- for smaller NGOs its hard to do the source monitoring
- **fluctuation** is very big in the field of NGOs
- the NGOs are **mainly bounded to certain people**, if he/she quits, NGO finishes its work or need to start from the beginning

2. Recruitment process for the Training for Trainers School in April (recruitment rules, list of candidates).

On the previous TOT Monika Jelinko took part, she was fully aware the needs and requirements concerning the new trainer, who will participate this year on the training. Main aim was to find someone, who has been working on the nonprofit field for many years, has trainer/mentor/consultant experience and speaks English well. It was also important, the new candidate lives close to Monika Jelinko, so after the training they can cooperate well and work often together to reach their common aims. According to this criterias Ms Ildiko Rozsas was chosen, who perfectly match the requirements and have the requested skills and knowledge.

3. Expectation from the Training for Trainers School in April (key knowledge, skills and attitudes which should be supported and developed).

Key knowledge, skills, attitudes to be developed:

- training cycle
- preparing for a training –how/what to prepare in advance
- evaluation process –methods for evaluation
- how to determine long term aims
- skills: communication; EN skills; presentation; cooperation

**Bulgaria - Czech Republic - Georgia - Hungary - Moldova - Poland - Romania
Serbia - Slovakia - Ukraine**





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4. Suggestions and ideas for specific curricula and training courses that could be developed during the ToT in April 2016 by the group of international trainers and shared through the network.

- working in the field of NGOs, as a **main profession**
- improving the **culture of cooperation**
- possible financial supports for working together
- **fundraising** (everything but not grants)
- **communication** (practical approach)
- **management** (project/organization)
- **evaluation**
- **international cooperation**
- **social entrepreneurship**
- learn the **forprofit approach** in the nonprofit sector –to have a modern, people-centered, NOT for-effect communication
- working out the possible support/cooperation between **junior-senior trainers**, to have a **mentoring program**
- **advocacy**
- **sustainability** of organizations
- **cooperation, networking**
- **methodology for the way of inclusion of the target group**
- **how to make a good PR of the NGO**, programs, events, in order to reach the target group successfully

5. Expectation from the POINT platform (what can the network do to support the development of non-profit training and consultations in our country).

- brings closer/introduce the **international trends**, teaches us the **newest techniques/methods/knowledge** in the given topics
- good possibility for **networking**
- introducing **good examples**
- possibility for **professional support; online consultation;webinars**
- possibility for **study visit** (there and here); international **seminar; TOT, meet-ups**
- **mentoring** network
- **online networking and forum**
- **online handbook**